

MARKUS GEISBÜSCH

- Business Address:
- Tannenwaldallee 2
- 61438 Bad Homburg vor der Höhe

PERSONAL

Born in 1973, German citizen

Married, 3 children

SUMMARY

Business Manager Sales with

- 20 years in banking & corporate experience
- Strong professional interest and passion for financial markets
- Deep and comprehensive understanding of various asset classes and investment products – quick understanding of profitable businesses; excellent rankings in world's largest independent trade ideas network
- Working experience closely with institutional Portfolio Managers at global Asset Managers and contributed to their performance and top ranked on HedgeFonds equity ideas platforms – active in SPAC's & Co.
- Organization of Marketing Events and C-Level Roadshows to place shares in IPO, SPACs & Accelerated Book building – strong interest in AI & Cryptocurrencies as new Investment Solutions
- Team player personality with a strong work ethic, excellent interpersonal skills, interest in numbers, commitment and passion for outstanding innovation and business excellence in communication & Bloomberg

PROFESSIONAL CAREER

| | |
|-----------------------|---|
| 2025 – current | NAKIKI SE – Executive Head of Origination |
| 2024 – current | QMG Deutsche Nahrungsergänzungsmittel Invest & Northern Fish Oil GmbH – Managing Partner |
| 2023 – 2024 | Northern Data AG, Frankfurt am Main Executive Vice President (consulting the shareholder since foundation) <ul style="list-style-type: none">■ Head of Capital Markets Marketing■ innovative capital measures ideas in the year 2023:■ three capital increases in the sum of more than half a billion USD■ share price five folded & second-best equity in the total German markets■ Equity raising incl. SPAC and secondary placings were tailor made blueprint |
| 2016 - 2022 | CREDIT SUISSE (Deutschland) AG, Frankfurt am Main Vice President <ul style="list-style-type: none">■ Pan-European equity sales to German institutional Portfolio Managers■ excellent rankings and performance in Trading platforms■ C-Level management roadshows globally to local institutional customers■ regular secondary placements in accelerated book buildings & cross-selling |
| 2010-2015 | Macquarie Securities Capital Europe, Frankfurt am Main Associate Director <ul style="list-style-type: none">■ Cross boarder China IPOs & responsible for Austria, Germany |

MARKUS GEISBÜSCH

- Cross-selling of infrastructure products, ETFs and Convertible Bonds

2005-2010

WestLB AG, Frankfurt am Main

Executive Director

- Office Head; built up the office from scratch
- Captain Small-Mid Cap Team & creating market deal flow
- Account Manager for institutional Asset Manager

1999-2005

Deutsche Bank AG, Frankfurt am Main

Sales Manager German Clients

- Pan-European Equity Sales to German clients
- Regional responsibility Cologne & Düsseldorf
- Key feedback for equity valuations
- Account Manager for Institutional Asset Manager

2000-2002

Deutsche Bank Internship London & Global Markets Trainee Program

- Internship in Global Equity
- Pan-European Equity Sales

1999

Deutsche Bank Internship Frankfurt

- Global Markets
- Fixed Income Sales

1996-1998

Several Internships at Saving/Cooperative Banks

1992-1995

Banking Apprenticeship at Cooperative Bank Raiffeisenbank

EDUCATION & FURTHER EDUCATION

- Two decades of experience in money raising with global Investment Bank & Corporate
- Fund raising in all kinds of forms and seeing profitable design patterns
- Several further education training courses & seminars on the topics:
 - Promotion (Alternative Investments), Teambuilding & Leadership
 - IT (Blockchain Technology, Cryptocurrencies, Artificial Intelligence)
 - Self-Assessment - Strengths & Weaknesses
 - Compliance (Money Laundering, KYC)
- **Stock Exchange & EUREX Trading License**, Deutsche Börse AG, Frankfurt
- Global Classroom Training; Deutsche Bank AG, London
- **Master of Finance and Business Administration**, University of Cologne
- Banking Apprenticeship
- A-level

SPECIAL INTERESTS/HOBBIES

- Soccer, fitness, snowboarding
- Economical literature, history & politics